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May 2013 e-Newsletter

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The Coding Corner

"[New ICD-10] Codes describing the circumstances of injuries are important for public-health researchers to track how people get hurt and try to prevent injuries," say Medicare and CDC officials

[source](#)

Questions? Give us a call!

Headlines



Are you using RVU's to measure your and partner's performance? The **MGMA** says Relative Value Units is an excellent tool and should be implemented! Specialty care physicians reported higher compensation using RVU ratios greater than those of primary care.

[Read more about RVUs>>>](#)

[image source](#)

Have you checked out our [About.Me](#) page? You can access all of our social media attendance in one place!

[I would love to look at URS' about.me page>>>](#)

URS Billing Services, LLC offers proficient medical billing skills with the following systems:

Allscripts - NueMed/MD - eClinicalWorks - Medical Manager - Intergy - E-MDS - NexGen - Practice Partner

Call TODAY to learn how we can help increase revenues using your EHR system.

1-800-229-3994



Q & A

Q: How can I keep my allergies under control?

A:

1. Local Honey- when you eat local honey as opposed to manufactured you're ingesting those pollens that cause you to sneeze, therefore you are more likely to become immune to it by eating it!
2. Neti Pot- if you are interested in natural remedies, this is a good substitute for medicines such as Sudafed. The Neti pot is used to flush out your nasal passages with warm salt water.
3. Stay indoors between the hours of 5 a.m. and 10 a.m.! These are prime pollen count hours so do your best to stay inside.

Send all questions or comments to info@e-urs.com!



Contact URS

URS is a full service A/R Management Company organized to meet the diverse and expanding medical reimbursement and collection needs of healthcare clients.

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Quality Phone Skills?

Are you monitoring your staff on the phone? Making sure those who answer the phones are trained to focus on the other line while multi tasking with front desk jobs can fall to the wayside. Here are three simple ways you can monitor the phones, feel at ease and not taking too much time out of your day.

- 1) Record all phone calls: during your monthly meetings randomly select a couple incoming phone calls to monitor the receptionist's tone, patience and quality.
- 2) Use a script: make sure the staff knows how to handle all situations and can "take control" of the phone call.
- 3) Dedicate a staff member to only answer phones: this will be their primary job. Pick the one who remains calm, is empathic and can easily take care of your patient's needs.



Relative Value Units (RVUs)

RVU's is a copyrighted scale and resource-based methodology which has been in wide use throughout the industry since 1988. The relative value units (RVUs) for professional and technical component splits are the same as the global service RVU. Medical Procedure Charges (MPCs) are created for the component splits by changing the conversion factor, not by splitting the RVUs by a percentage. The conversion factor used is more accurate because it takes into account all CPT codes performed by the physician, along with the frequency (count) of each service.

URS Billing Services has developed fee schedules using Relative Values, Conversion Factors and zip code specific criteria. The Relative Values (RVs) are used to develop fees specific to the medical practice's geographical area. RVs weigh medical procedures relative to one another on a scale linked to difficulty, work, risk and the material cost of the procedure. The second factor can be characterized as simple statistical profiling of charges in the geographical areas.

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